

Ref. N° E31	Project title		Organisation of a TRINNEX workshop in Mauritania – 22/24 November 2010					
Name of the legal entity	Country	Global amount of the project (EUR)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	Mauritania	150.000	64%	5	A.C.E.	ProInvest	2010	
Detailed description of the project						Type of provided services		
<p>The objective of the Meeting is to cater for Intermediary Organisations from Mauritania and the ECOWAS region and seek to increase their awareness and understanding of issues and prospects in relation to the on-going negotiation of an Economic Partnership Agreement (EPA) with the European Union. In addition, the seminar is meant to be the first step towards supporting capacity building activities aimed at ensuring that the private sector will actively contribute to trade policy negotiations.</p>						<p>Logistic and thematic organisation of the TRINNEX MAURITANIA workshop (60 participants from Mauritania and West Africa). Coordination of a team of six senior experts (4 African and 2 EU experts) from August to November 2010.</p>		

Ref. N° E30	Project title		Implementation of PEFIB (Private ECOWAS Financial Improvement Board) and organization of a validation workshop in Accra (Ghana).					
Name of the legal entity	Country	Global amount of the project (EUR)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	ECOWAS	199.980	37%	2	IBF	BIZCLIM	2009	
Detailed description of the project						Type of provided services		
<p>The project aims to facilitate and develop the business and financial services among the ECOWAS Member States and strengthen the position of the regional financial sector in the global financial market.</p> <p>The specific objective is to establish the Private ECOWAS Financial Improvement Board (PEFIB), which is the vehicle for monitoring and implementation of a Road Map developed as a result of a study (funded by Bizclim) on Integration of the Financial Sector of ECOWAS.</p>						<p>Organization - under the supervision of project manager - of a restitution workshop of 2 days in Accra on 14 and 15 May 2009 with approximately 60 participants from West Africa.</p> <p>Preparation and distribution of the validation workshop results.</p>		

Ref. N° E 29	Project title		Regional Organization of the Seminar on Services and Investment of the EPA with West Africa					
Name of the legal entity	Country	Global amount of the project (EUR)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	ECOWAS - Senegal	48.899	30 %	4	Tandem AEC Sarl	European Commission, DG Trade	December 2008 – January 2009	Tandem AEC (ASIAFCO associated office)
Detailed description of the project						Type of provided services		
<p>Logistics organization - under the supervision of DG Trade and the EC Delegation in Senegal - of the Regional Seminar on Investment and Services of the EPA with West Africa which was attended by over a hundred participants.</p> <p>The seminar was attended by representatives of ECOWAS Member States and civil society in the region of West Africa and aimed to inform them on services and investment in the context of negotiations of the Economical Partnership Agreement (EPAs) with West Africa and to exchange best practices in the region.</p>						<p>Logistical arrangements for the conference by a team of experts and specialized technical staff from the TANDEM ACS and ASIAFCO companies (ASIAFCO provided two experts).</p> <p>Note: ASIAFCO is an active associate of the TANDEM ACS company.</p>		

Ref. N° E 28	Project title		Contribution to the organization of the East Africa International Business Forum 2008 - Trade and Investment Opportunities : Growth through Global Partnerships					
Name of the legal entity	Country	Global amount of the project (EUR)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	East Africa - Rwanda	177.198	68.903	3	IBF	BIZCLIM - CE	October - November 2008	IMANI Development
Detailed description of the project						Type of provided services		
<p>The Commonwealth Business Council in association with the Government of the Republic of Rwanda, the East African Council and the Rwanda Investment and Export Promotion Agency held on 29 and 30 October 2008 in Kigali the East Africa International Business Forum 2008 conference under the auspices of His Excellency, Mr. Paul Kagame, President of the Republic of Rwanda. The conference brought nearly 500 participants together from East Africa, Europe, North America and Asia.</p> <p>The overall objective of the conference was to support regional investment and integration of the new single market, as well as the implementation of economic reforms approved by the East African Community (EAC).</p> <p>The specific objective was to share information and best practices among participants, facilitating the participation of some fifty stakeholders from Africa and to produce and distribute a brochure entitled "Trade and Investment Opportunities : East Africa - One Market, One Destination" as well as a CD-Rom with the specific recommendations and the "Road Map" developed during the conference.</p>						<p>ASIAFCO was asked to help organizing the conference in collaboration with CBC, EABC and the RIEPA:</p> <ul style="list-style-type: none"> - Organization of the participation of some fifty senior officials and businessmen from East Africa; - Production and distribution of a brochure and a CD-Rom containing the main conclusions of the conference. 		

Ref N° E27	Project title		Installation of a regional Forum for the improvement of the business climat in the CEMAC region					
Name of the legal entity	Country	Global amount of the project (EUR)	Proportion allotted to the candidate(%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO sclrl	Central Africa	45.250€	100%	2	METRA Economic Consulting Ltd	European Commission	January – September 2008	Beta Conseil
Detailed description of the project						Type of provided services		
<p>The project aims at supporting the private sector of CEMAC region by the realization of studies on selected topics relating to the business climat and by the organization of a forum of reflexion allowing the active participation private sector in the formulation of national and regional policies aiming at improving the business climat in the area. More specifically, the project will support the realization of studies, the validation of their conclusions and recommendations, as well as the organization of a regional Forum. This last Forum will constitute the founder event of a platform of reflexion on the business climate in the area.</p>						<p>ASIAFCO was responsible for:</p> <ul style="list-style-type: none"> - The sensibilisation of the partners and the realization of a summary of the dialogue on the questions relating to the business climate, missions of ground to Cameroun, Congo, Gabon, Central African Republic,, Sao Tomé & Principe and Chad – The organization of a regional meeting of conciliation and programming of the activities in Bangui over 2 days for approximately 70 people – Elaboration of documents of discussion on five of the priority topics selected during the conciliation meeting – The organization of a regional meeting of discussion and validation of the documents in Douala over 2 days for approximately 70 people. 		

Ref N° E26	Project title		Logistical organisation of a kick-off workshop for “All ACP Agricultural Commodities Programme” in East Africa					
Name of the legal entity	Country	Global amount of the project (EUR)	Proportion allotted to the candidate(%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	Tanzania East Africa	330.000€	10%	2	Imani Development / Emerging Markets Group	European Commission (EDF)	June 2008	
Detailed description of the project						Type of provided services		
<p>The objective of the "all ACP Program relating to the basic Agricultural Commodities" is to improve the incomes and the means of subsistence of the ACP traditional basic commodities producers or other agricultural basic products, and to reduce the vulnerability with regard to the incomes, to the plan of the producer and the macro plan.</p> <p>For the starting of the program, regional consultations bringing together the actors of the targeted sectors and the representatives of international organizations, partners of the program, are organized in the shape of Workshops gathering between 80 and 150 participants.</p> <p>The programme draws on the experience and expertise of major organisations which are already working actively on various aspects of the “commodity problem”. These partner international organisations (IOs), tasked with implementing Programme activities are: The Common Fund for Commodities (CFC) ; The Food and Agriculture Organisation (FAO) ; The International Trade Centre (ITC) ; The United Nations Conference on Trade and Development (UNCTAD) ; and the World Bank (WB).</p> <p>For the East African region, the consultation Workshop took place in Dar Es Salam, from the 16 to June 20 2008.</p>						<p>ASIAFCO was responsible for the technical support and the coordination of the logistic organization of the workshop.</p>		

Ref N° E25	Project title		Logistical organisation of a kick-off workshop for “All ACP Agricultural Commodities Programme” in West Africa					
Name of the legal entity	Country	Global amount of the project (EUR)	Proportion allotted to the candidate(%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	Senegal West Africa	190.000€	100%	4	Emerging Markets Group	European Commission (EDF)	May 2008	Tandem AEC.
Detailed description of the project						Type of provided services		
<p>The objective of the "all ACP Program relating to the basic Agricultural Commodities" is to improve the incomes and the means of subsistence of the ACP traditional basic commodities producers or other agricultural basic products, and to reduce the vulnerability with regard to the incomes, to the plan of the producer and the macro plan.</p> <p>For the starting of the program, regional consultations bringing together the actors of the targeted sectors and the representatives of international organizations, partners of the program, are organized in the shape of Workshops gathering between 80 and 150 participants.</p> <p>The programme draws on the experience and expertise of major organisations which are already working actively on various aspects of the “commodity problem”. These partner international organisations (IOs), tasked with implementing Programme activities are: The Common Fund for Commodities (CFC) ; The Food and Agriculture Organisation (FAO) ; The International Trade Centre (ITC) ; The United Nations Conference on Trade and Development (UNCTAD) ; and the World Bank (WB).</p> <p>For the West African region, the consultation Workshop took place in Dakar, from the 27 to May 29 2008 and joined together a total of 132 participants of more than 15 African countries.</p> <p>Following the many requests on behalf of the participants to have the presentations of the speakers, it was decided to produce CD-Rom containing a maximum of information and presentations, which was distributed to the whole of the participants.</p>						<p>ASIAFCO was responsible for all the logistic organization of this workshop, namely:</p> <ul style="list-style-type: none"> • the organization of the travels, • the payment of the per diem, • the reservation of the rooms, • the reservation of the conférence rooms and the equipment, • the provision of a qualified local personnel (bilingual hostesses, secretariat), • the organization of local transport, • the preparation of conference kits, badges and CD-Rom, • the organization of simultaneous interpretation, • the organization of coffee breaks and meals, • the preparation of indications panels during the event, • the organization of flights confirmations for all participants, • the organization of a gala cocktail. 		

Ref N° E24	Project title		Logistical organisation of an international conference over the “ <i>tourism and investment promotion opportunity for the SADC région » that the 2010 FIFA World Cup will bring.</i> ”					
Name of the legal entity	Country	Global amount of the project (EUR)	Proportion allotted to the candidate(%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	Botswana / SADC	330.000€	100%	2	ESIPP	SADC / European Commission	April 2008	ITP
Detailed description of the project						Type of provided services		
<p>The upcoming 2010 FIFA World Cup in South Africa and 2010 African Cup of Nations in Angola represent the largest and most strategic investment and tourism promotion opportunity that SADC is ever likely to have.</p> <p>The objective of the Conference, which took place April the 10, and 11 2008, was to present, discuss and identify the opportunities and assess how IO's (Intermediary Organizations, as for example: chambers of commerce and industry, professional associations, IPAs, financial institutions, and consultancy associations) can position themselves to maximise the potential benefits of 2010. The conference joined together a total of 140 participants and included 20 high level speakers.</p> <p>2010 represents a major tourism and investment promotion opportunity for the SADC region, especially as the LOC is actively encouraging South Africa's neighbouring states to engage with them in examining the opportunities that will arise from this event.</p>						<p>ASIAFCO was responsible for all the logistic organization of this workshop, namely:</p> <ul style="list-style-type: none"> • the selection of key speakers • the preparation of the program, • the organization of the travels, • the payment of the per diem, • the reservation of the rooms, • the reservation of the conférence rooms and the equipment, • the provision of a qualified local personnel (bilingual hostesses, secretariat), • the organization of local transport, • the preparation of conference kits, badges, • the organization of coffee breaks and meals, • the preparation of indications panels during the event, • the realization and production of an Internet site and a brochure, • the organization of a gala cocktail. 		

Ref N° E23	Project title		Logistical organisation of a «Forum for lawful and political executives for the microfinance in Central Africa » Yaoundé, from 19 to March 21 2008					
Name of the legal entity	Country	Global amount of the project (EUR)	Proportion allotted to the candidate(%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	Cameroon / Central Africa	69.295€	10%	5	Mostra Communication	European Commission	March 2008	Beta Conseil
Detailed description of the project						Type of provided services		
<p>The event's objective was to provide a platform for key policymakers to learn about policy issues relevant to increasing access to financial services globally and regionally and to discuss constraints and possible solutions for their countries with their peers.</p> <p>The forum was part of the EU/ACP Microfinance Programme's activities to strengthen the capacities of ACP policymakers dealing with access to finance issues in their countries. As similar for a have demonstrated in the past, convening key policymakers in a region to focus exclusively on access to financial services is an effective way to change outlooks and attitudes.</p> <p>Our team ensured the management of the material and logistic organization of the « Forum for lawful and political executives for the microfinance in Central Africa » which was organised in Yaoundé from 19 to March 21. The EU/ACP Microfinance Programme was co-organised together with BEAC, CGAP and other donors.</p>						<p>ASIAFCO was responsible for all the logistic organization of this workshop, namely:</p> <ul style="list-style-type: none"> • the organization of the travels, • the payment of the per diem, • the reservation of the rooms, • the reservation of the conférence rooms and the equipment, • the provision of a qualified local personnel (hostesses, secretariat), • the organization of local transport, • the preparation of conference kits, badges, • the organization of coffee breaks and meals, • the preparation of indications panels during the event, • the organization of flights confirmations for all participants, • the organization of a gala cocktail. 		

Ref N° E22	Project title		Logistical organisation of Conferences					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
ASIAFCO srl	West Africa, Central Africa, SADC	Between 50.000 and 200.000 each	75%	various	MOSTRA COMMUNICATION	European Commission (Framework contract Lot 5)	2006-2008	
Detailed description of project						Type of services provided		
Logistical arrangements of Conferences, meetings, seminars, etc in Central, Western, and Southern Africa. So far Conferences have been arranged in Central African Republic, Burkina Faso, Congo, Cameroon, South Africa. The conferences count from 7 to 200 delegates from all over Africa and Europe.						ASIAFCO is responsible of the project from the preparation of the tender proposal, to the final reporting, including the travel arrangements, payment of per diem, booking of venue, logistical services on venue, etc.		

Ref N° E21	Project title		Coordination, Monitoring and Quality Control of 5 Sectoral Partnership Meetings (SPM)					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
ASIAFCO srl	SADC	400.000	25%	5	ESIPP	European Commission	2005-2007	Imani Development
Detailed description of project						Type of services provided		
<p>Five major EU-SADC Sectoral B2B events, denominated Sector Partnership Meetings (SPM) are being organized in countries of SADC (Southern African Development Corporation) by ESIPP (EU-SADC Investment Promotion Programme), in the following sectors: Building Materials & Construction (MATCONSTRUCT 2005: 300 participants), Light Engineering (LIGHT ENGINEERING 2006: 250 participants), Tourism (TOURISM 2006: 300 participants expected), and Mining (MINES 2006: 300 participants expected). The objective is to of facilitate the promotion of investment and the conclusion of partnership agreements between European and Southern African enterprises, but also between Southern African enterprises or Third Countries.</p>						<p>ASIAFCO, was given the responsibilities of carrying out the following tasks:</p> <p>1/ the Coordination and Monitoring; this includes: preparation of the work plans, schedule, standardisation of documents, follow-up and monitoring of the three other teams of consultants (Promotion in Europe, Survey & project Identification, and Communication & Logistic), elaboration of the SPM Programme, organisation of the coordination meetings, holding regular contacts with the Institutions, undertaking of the day-to-day tasks of the project development, assistance for the financial management of the project, assistance with the information dossiers, and attendance and evaluation of the SPMs.</p> <p>2/ the Quality Control; this includes: ensure the coherence and appropriate quality control of the different outputs produced in the preparation of the SPM, technical and editorial check of the material developed by consultants (sector survey, technical content of general and specific promotional material, website, etc.), validation of reports, validation of themes selected for workshops and roundtables, and control of services in the logistic organisation.</p>		

Ref N° E20	Project title		National Counsellor for EU-China Partenariat 2006 / EU-Sri Lanka Partenariat / Med-Interprise (Tunisia)					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
ASIAFCO srl	Sri Lanka, Tunisia, China	various	100%	1	EC	Asia-Invest, MEDA	2004-2006	N/A
Detailed description of project						Type of services provided		
<p>One-to-One business match-making event between European and Sri Lanka/Tunisian/Chinese enterprises to establish joint ventures and trade partnerships in various sectors. Recruitment of companies to attend the event (quota varied from 10 to 20 companies).</p>						<p>ASIAFCO has been appointed National Counsellor for Belgium and Luxembourg. Tasks implemented were: promotion in Belgium and Luxembourg, direct mailings to enterprises with support of intermediary and regional organisations, meetings, registration of participants, follow-up, attendance to the event with delegation, and production of reports</p>		

Ref. N° E19	Project title		International Conference - "To establish effective participation of the ACP Countries in the negotiation of trade in agricultural produce: the role of information technology and communication"					
Name of the legal entity	Country	Global amount of the project (ECU)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	Brussels, Belgium Bedford Hotel	180.000	10%	2	ATC	ATC	27 – 29 November 2002	
Detailed description of the project						Type of provided services		
Total physical organization of the seminar, preparation of appropriate documentation, visual communication, organization of travel and accommodation arrangements for delegates, and so on.								

Ref N° E 18	Project title		Technical Information Pole on the EU-ACP private sector support program					
Name of the legal entity	Country	Global amount of the project (EUR)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	West Africa	30 000	100%	2	PRO€INVEST	EDF	November 2002	CSA
Detailed description of the project						Type of provided services		
At the AGRO-IND'2002 meeting, setting up an information center for EU and ACP companies on the assistance provided by the following programmes and institutions : PRO€INVEST, CDE, CTA, COLEACP, EIB and other financial institutions.						ASIAFCO provided the logistical organization of the Technical Information Center including the establishment of 6 stands for the invited organizations, the production of information brochures on the present EU-ACP institutions at the AGRO-IND'2002 meeting, the establishment of a network allowing Internet access to relevant information on the web, animation of the information pole during the meeting.		

Ref N° E 17	Project title		Management, coordination and monitoring of the AGRO-IND'2002 Sector Partnership Meeting Organization and logistics of the meeting					
Name of the legal entity	Country	Global amount of the project (EUR)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO / CSA	West Africa	459 910	70 %	15	European Commission / ECOWAS Secretariat	DG Dev B4	2002	CSA (Ireland) Germax (Germany)
Detailed description of the project						Type of provided services		
<p>AGRO-IND42002 is an international partnership meeting in the agro-industrial sector which attracted over 300 companies in West Africa, Europe and third countries to discuss investment opportunities and partnership of a hundred selected projects. The event held in Dakar from 4 to 7 November 2002 has enabled 117 European investors to meet 220 developers of African projects through individual business meetings.</p> <p>In total, more than 500 people attended the meeting.</p>						<p>The consortium formed by ASIAFCO and CSA provided the following activities:</p> <ul style="list-style-type: none"> - Management Unit of the project for AGRO-IND'2002, ensuring that the consultants responsible for the logistics, the secretariat, the promotion in Europe and Africa and monitoring activities, work effectively, meet deadlines and standards quality. Relationship and communication with the authorities at all levels: local, regional and European level. - Logistics and organization of AGRO-IND'2002, including the management of local logistics, secretarial and computer services. - Protocol and logistics for the receipt of the Vice President of Senegal and the Ministers of Agriculture of 15 West African countries and their assistants. 		

Ref. N° E16	Project title		International workshop - "Potential for development of products from Moringa"					
Name of the legal entity	Country	Global amount of the project (ECU)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	Dar Es Salaam, Tanzania - Hotel Whitesands	151.000	26%	1	CDE/CTA/C WS	CDE/CTA/C WS	29 October – 2 November 2001	
Detailed description of the project						Type of provided services		
Logistical organisation of the workshop, arrangement of air transport, accommodation, meeting rooms, supply of information technology equipment, technical documentation, etc.								

Ref N° E 15	Project title		Mid-term evaluation of the EBAS program (EU-ACP Business Assistance Scheme)					
Name of the legal entity	Country	Global amount of the project (EUR)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	All ACP countries	98 767	100 %	4	Europe Aid	FED	2001/2002	
Detailed description of the project						Type of provided services		
The EBAS program (EU-ACP Business Assistance Scheme) - with a budget of EUR 20 million - aimed to strengthen the competitiveness of ACP companies of the private sector through the provision of business development services to companies.						<p>The consultant defined the methodology and conducted the mid-term evaluation of the EBAS program.</p> <p>As part of the assessment, the consultant organized a BDS working group meeting for the <i>Committee of Donor Agencies for Small Enterprise Development</i>. The consultant has also supported the revision and editing of the evaluation report.</p> <p>The consultant provided a team of 4 senior experts.</p>		

Ref N° E14	Project title		Organisation of SADC - EU Minerals Investment Forum, MINES '2000					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
ASIAFCO / CSA (Grouping)	Zambia	115.450	100%	2	EC SCR/D/2	EDF	12/1999 12/2000	CSA Group LTD
Detailed description of project						Type of services provided		
<p>The Mines 2000 Forum was held between the 10th and the 13th October 2000 in Lusaka – Zambia. The forum was marked by the high participation of delegates with over 240 EU, Third countries and African participants (total of 450 participants). Over 1200 official one-to-one business meetings were held.</p>						<p>The grouping ASIAFCO / CSA acted as the Forum Management Unit (FMU) to manage full operations in conformity with the guidelines laid down by the organisers (European Commission and SADC Mining Co-ordination Unit).</p> <p>The FMU's areas of responsibility included making all major strategic, operational and institutional decisions under the direction of the Forum Management Committee.</p>		

Ref. N° E13	Project title		Mining Forum EU-West and Central Africa					
Name of the legal entity	Country	Global amount of the project (ECU)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	Accra - Ghana	1.750.000	8%	1	European Commission - DG VIII	European Commission - DG VIII	1997-98	
Detailed description of the project						Type of provided services		
<p>The MINES'98 Forum is a businesses crossroad to expand investments, technology transfer and partnership in the mining sector of the Member States of ECOWAS (West Africa) and UDEAC (Central Africa).</p> <p>The project aims to bring together a hundred promoters of African mining projects and 100 to 150 investors and industrial partners of the European Union, North America, South Africa and Australia on previously identified business proposals</p> <p>Participants received comprehensive information on the mining sector in the region and received a follow-up of the agreements they had made.</p>						<p>ASIAFCO was responsible for:</p> <ol style="list-style-type: none"> 1. Coordination, organization and supervision of all activities related to the logistics of the Forum in Accra (transport, housing registration of participants, layout of the premises and equipment, organization of the course of the Forum, information technology of inter-companies,...) 2. To assist the Project Management Committee in all the tasks of implementation and supervision of the project. 		

Ref. N° E12	Project title		Seminar on Roads Management Initiative (IGR) for ECOWAS countries					
Name of the legal entity	Country	Global amount of the project (ECU)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	Abidjan – Ivory Coast	540.466	100%	1	European Commission - DG VIII	European Commission - DG VIII	1997	P.C.M. (UE - ACP - team of moderators of the seminar), Symposia Consult (Ivory Coast - interpretation – translation – reproduction), B.A.T. Belgium – transport
Detailed description of the project						Type of provided services		
<p>At the initiative of ECOWAS, the European Commission and the World Bank, a regional road seminar was organized for West Africa to develop a reform program for the roads maintenance and management in the region. The one week seminar (from 2 to 6 June 97) brought together 230 participants (public sector and private sector) from 15 countries of ECOWAS as well as Angola and Zambia.</p> <p>The seminar attracted over two hundred participants mainly from West Africa. Despite a particularly heavy programme were presentations in plenary sessions and workshops led by the moderators' team alternated, the quality of the seminar was at an excellent level. The evaluation on the last day of the seminar reflects the participants' satisfaction.</p>						<p>The multidisciplinary team established by ASIAFCO provided all the tasks of preparation, logistics, facilitation and monitoring of the seminar: planning, relationships with sponsors and with sub-contractors, preparation and translation of all documentation, invitations, transportation and accommodation for 230 participants, logistics of the seminar in Abidjan (information technology, translation, simultaneous interpretation, protocol animation,...), seminars by a team of 7 moderators - facilitators, production of final reports.</p>		

Ref. N° E11	Project title		Consultative Council of Industrial Cooperation Committee : Organization of the meeting and preparation of reports					
Name of the legal entity	Country	Global amount of the project (ECU)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	All ACP countries	218.130	100%	1	European Commission - DG VIII	European Commission - DG VIII	1995-96	
Detailed description of the project						Type of provided services		
<p>The Consultative Council of Industrial Cooperation Committee is a group of 24 ACP and EU industry experts which meets annually in particular to assess the progress on industrial cooperation and to analyze the evolution of investment flows between EU and the ACP.</p> <p>The project was to prepare reports on these subjects and organizing the expert meeting in Addis Ababa (Ethiopia).</p> <p>The meeting of the Consultative Council was held in Addis Ababa from 6 to 8 November 1995. Members of the Consultative Council discussed the reports prepared by experts from ASIAFCO and drew a series of conclusions and recommendations to the Industrial Cooperation Committee.</p>						<p>ASIAFCO was responsible for organizing the third meeting of the Consultative Council (invitations, sending reports, travel arrangements and accommodation of participants, logistical arrangements for the meeting in Addis Ababa, producing a final report) and assist the EC in the preparation, translation and printing of reports on industrial cooperation and investment flows between the EU and ACP countries.</p>		

Ref. N° E10	Project title		MAT-CONSTRUCT'95 Forum - Planning and coordination of all activities of the forum - (Libreville, Gabon)					
Name of the legal entity	Country	Global amount of the project (ECU)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO scrl	Gabon	1.300.000	7%	1	European Commission - DG VIII	European Commission - DG VIII	1995	
Detailed description of the project						Type of provided services		
<p>The MAT-CONSTRUCT'95 Forum is an industrial sector forum of four days between the European Union countries and Central Africa. Its purpose is twofold: 1° encourage cooperation between European and Central Africa as well as businesses in Central Africa by holding bilateral meetings on previously identified partnership proposals in the construction materials sector - building and public works, 2° to provide companies new and exclusive information on the current situation and the potential of Central Africa.</p> <p>The MAT-CONSTRUCT Forum held in Libreville in October 1995 allowed 162 ACP companies and from EU to meet around 143 EU and ACP business proposals. More than 500 inter-company appointments were registered and fifty memorandum of understanding were reached during the Forum. A study of the building materials sector has been prepared and distributed to participants.</p>						<p>In this project ASIAFCO provided : technical assistance focusing on the planning and coordination of all activities of the Forum - support for project preparation, planning, preparation of promotional materials and standardized documents, databases, organization of meetings, selection of participating companies, centralization and distribution of promotional materials, advocacy, organization of the evaluation.</p>		

Ref. N° E9	Project title		AGRO-IND'95 Forum - Coordination and promotion of the EU - West Africa Industrial Forum 1995 - (Dakar, Senegal)					
Name of the legal entity	Country	Global amount of the project (ECU)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	Burkina Faso, Mali, Mauritania, Niger, Senegal	1.500.000	9%	6	European Commission - DG VIII	European Commission - DG VIII	1995	TAPSOBA Office (Burkina) ; CAPES (Mali) ; Mauritania 2000 (Mauritania) ; Boubakar Soumaré (Niger)
Detailed description of the project						Type of provided services		
<p>AGRO IND '95 is a forum devoted to agro-industrial sector in West Africa. The main objective of this forum is to increase the contribution of private enterprise in developing countries. Most days of the forum is dedicated to the organization of meetings between European and West Africa companies to negotiate partnership agreements around pre-identified business proposals.</p> <p>All tasks supporting the overall coordination have been successfully carried out. The Forum was held in November 1995 in Dakar and was attended by 262 participants. 1267 meetings were held, 93 memoranda of understanding were signed and 15 companies have already received a commitment from the FACT Fund. The results of the Forum were considered very positive by most participants.</p> <p>Promotion in the 4 countries of ECOWAS allocated to ASIAFCO; identified 56 proposals for cooperation and a quarantine of entrepreneurs of these countries have actually participated in the Forum.</p>						<p>ASIAFCO was responsible for:</p> <ul style="list-style-type: none"> - providing support for the overall coordination of the EU Industrial Forum - West Africa 1995 - To promote and organize the preparation of the Forum in Burkina Faso, Mali, Mauritania and Niger, in collaboration with local consultants. 		

Ref. N° E8	Project title		SADC-EU Mining Forum – Encouraging the participation of ACP-promoters - Lusaka, Zambia					
Name of the legal entity	Country	Global amount of the project (ECU)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	Zambia	72.340	100%	1	European Commission - DG VIII	European Commission - DG VIII	1994	
Detailed description of the project						Type of provided services		
<p>Assistance aimed at facilitating the participation of ACP promoters - mainly from countries whose currencies are not convertible and selected for the quality of their projects - by organizing their travel and their stay and taking part in the costs incurred.</p> <p>The activities were successful despite many difficulties related to air transport and shortage of foreign currency in the country.</p>						<p>ASIAFCO provided the following services:</p> <ul style="list-style-type: none"> - provision for pre-paid airline tickets (+ rental of small aircraft charters) and reservation of hotel rooms at preferential rates; mailing the participants to inform them of the arrangements - welcoming participants to the forum, opening a local bank account and settlement of subsistence allowances in U.S. dollars; - Management of the funds made available. 		

Ref. N° E7	Project title		SADC-EU Mining Forum – Administrative & implementation support - Lusaka, Zambia					
Name of the legal entity	Country	Global amount of the project (ECU)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	Zambia	1.300.000	5%	1	European Commission - DG VIII	European Commission - DG VIII	1994	
Detailed description of the project						Type of provided services		
<p>The Forum, jointly organized by the Southern African Development Community (SADC) and the European Commission, aims at increasing investment by private operators in the mining sector in member states of SADC: 1° by providing recent information on the mining sector in these countries, 2° in promoting cooperation between European companies and SADC through bilateral contacts between representatives of the different countries.</p> <p>The Forum held in December 1994 in Lusaka (Zambia), brought together 295 companies from Europe and Southern Africa around 164 selected mining projects. Nearly 1.700 business meetings were recorded, leading to the signing of 45 letters of intent. Forty projects have benefited from the intervention of the pilot grant project called FACT Fund.</p>						<p>ASIAFCO was responsible for:</p> <p>1° to assist in the development of a planning</p> <p>2° to prepare meetings of the Coordination Committee</p> <p>3° to manage relations with the institutions and public bodies, the CDI, the SADC,...</p> <p>4° to provide various administrative services to the organizers</p> <p>5° to attend the forum</p> <p>6° to write reports (minutes, conclusions).</p>		

Ref. N° E6	Project title		Consultative Council of the Industrial Cooperation Committee					
Name of the legal entity	Country	Global amount of the project (ECU)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO scrl	All ACP	139.000	24%	1	European Commission - DG VIII	European Commission - DG VIII	1994	
Detailed description of the project						Type of provided services		
<p>Organization of the second meeting of the Consultative Council of the Industrial Cooperation Committee, 20 and 21 June 1994 in Brussels. The Consultative Council is a group of 24 ACP and EU industry experts meeting annually to assess the progress of industrial cooperation and to analyze the evolution of investment flows between the EU and the ACP.</p> <p>The meeting of the Consultative Council was held in Brussels on 20 and 21 June 1994. Members of the Consultative Council discussed the reports prepared by experts from ASIAFCO and draw a series of conclusions and recommendations to the attention of the Industrial Cooperation Committee.</p>						<p>The organization of this meeting was mainly focused on:</p> <ul style="list-style-type: none"> - the preparation and diffusion of all necessary documents towards the participants - ensuring logistics of the meeting (interpretation, translation, secretarial, office work,...) - the organization of the travel and accommodation expenses - The preparation and diffusion of the final recommendation documents. 		

Ref. N° E5	Project title		EC – Central Africa Industrial Forum 1993 (FICAC'93) – Organization of the RRP meeting and encouraging the participation of ACP promoters (Yaoundé – Cameroon)					
Name of the legal entity	Country	Global amount of the project (ECU)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	Cameroon	54.050	32%	1	European Commission – DG VIII	European Commission – DG VIII	1993	
Detailed description of the project						Type of provided services		
<p>Under the FICAC'93, the organizers of the Forum decided to hold a meeting on the Regional Program of Reforms UDEAC. The meeting aimed to present the three main program components: fiscal reform – transport and transit (TIPAC) and strengthening of the monetary, financial and economic framework.</p> <p>The FICAC organizers also decided to encourage the participation of ACP promoters at these meetings.</p> <p>The RRP meeting took place as scheduled and 49 ACP promoters received support.</p>						<p>The technical assistance focused on :</p> <ul style="list-style-type: none"> - The organization of the meeting on the Regional Program for the Reform of UDEAC : preparation and translation of documents, invitation of the diplomatic corps and Cameroonian carriers, logistics, participation of RRP experts to conduct the meeting. - Encouraging the participation of ACP promoters: travel arrangements (pre-paid tickets) and the accommodation of selected ACP participants; management of an impressed advance for payment of daily allowances. 		

Ref. N° E4	Project title		ECE Industrial Forum – Central Africa (FICAC'93) - General coordination of the project (Yaounde-Cameroon)					
Name of the legal entity	Country	Global amount of the project (ECU)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	Cameroon	1.300.000	5%	1	AEC on behalf of the European Commission – DG VIII	European Commission – DG VIII	1993	
Detailed description of the project						Type of provided services		
<p>The FICAC'93 is a multi-sectoral Industrial Forum of five days during which business leaders from 11 countries of Central Africa and countries of the European Community establish contacts and exchange information in pursuit of cooperation operations around previously identified ACP and EEC business proposals.</p> <p>The FICAC'93 was held in Yaounde (Cameroon) from 22 to 26 November 1993.</p> <p>Approximately 380 ACP and EU companies have participated in this forum were almost 250 ACP projects were presented. The 2.000 inter-companies contacts registered led to the signing of 94 memoranda of understanding.</p>						<p>ASIAFCO was responsible for providing technical assistance mainly focused on organization and coordination of the forum. The main objectives of technical assistance were :</p> <p>1° to provide support for the overall preparation of the Forum</p> <p>2° to assist the general coordination of the Forum in all the daily tasks of administration</p> <p>3° to help to coordinate the work of various consultants responsible for the promoting and monitoring of the first Forum follow-up in Europe and Africa</p> <p>4° to ensure the preparation, centralisation and diffusion of material and documents of the Forum from and towards consultants.</p>		

Ref. N° E3	Project title		ECE Industrial Forum – West Africa 1992 (Dakar'92) - General coordination of the project					
Name of the legal entity	Country	Global amount of the project (ECU)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO scrl	Senegal	1.200.000	5%	1	AEC on behalf of the European Commission – DG VIII	European Commission – DG VIII	1992	
Detailed description of the project						Type of provided services		
<p>This Forum is part of the multisectoral framework of actions of the European Commission for facilitating ACP-EEC inter-companies cooperation in the ACP States.</p> <p>The Forum held in Dakar in December 1992 was attended by 503 people including 269 project promoters and ACP entrepreneurs and 128 European entrepreneurs. Over 400 projects were identified and 49 letters of intent were signed (including 10 agreements for South – South cooperation).</p> <p>Technical assistance was performed in accordance with the organizers' wishes.</p>						<p>ASIAFCO was responsible for providing technical assistance mainly focused on logistics and coordination of the forum. The main objectives of technical assistance were :</p> <p>1° to assist the general coordination of the Forum in all the daily tasks of administration</p> <p>2° to help to coordinate the work of various consultants for the promotion and the first Forum follow-up in Europe and Africa</p> <p>3° to ensure the preparation, centralization and diffusion of material and documents of the Forum from and towards consultants.</p>		

Ref. N° E2	Project title		Coordination of the ECE Industrial Forum – Central Africa 1991 (FICAC'91) Libreville, Gabon					
Name of the legal entity	Country	Global amount of the project (ECU)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO sclr	Central Africa	1.100.000	9%	1	AEC on behalf of the European Commission – DG VIII	European Commission – DG VIII	1991-92	
Detailed description of the project						Type of provided services		
<p>The FICAC'91 multisectoral forum was organized by UDEAC and the Commission of the European Communities with the assistance of the CDI and the UNIDO. It was held in Libreville (Gabon) from 25 to 28 November 1991 and brought together nearly 400 participants from Central Africa and Europe.</p> <p>The objectives of technical assistance have been met.</p>						<p>ASIAFCO was responsible for providing technical assistance mainly focused on logistics and coordination of the forum. The main objectives of technical assistance were :</p> <p>1° to assist the general coordination of the Forum in all the daily tasks of administration</p> <p>2° to help to coordinate the work of various consultants for the promotion and the first Forum follow-up in Europe and Africa</p> <p>3° to ensure the preparation, centralization and diffusion of material and documents of the Forum from and towards consultants.</p>		

Ref. N° E1	Project title		Coordination work of the Industrial Forum EEC – West Africa 1990 (Dakar'90)					
Name of the legal entity	Country	Global amount of the project (ECU)	Proportion allotted to the candidate (%)	Nb of affected people	Name of the client	Origin of the financing	Dates (begin/end)	Name of the possible partners
ASIAFCO srl	Senegal	965.000	2.5%	1	ACS on behalf of the CEC	ACS on behalf of the CEC	1990	
Detailed description of the project						Type of provided services		
<p>This multisectoral Forum was organized by ECOWAS and by the Commission of the European Communities with the assistance of the CDI and the UNIDO. It was held in Dakar (Senegal) from 3 to 6 December 1990 and brought together 541 participants including 248 from West Africa, 259 from Europe and 34 representatives of international institutions and agencies.</p>						<p>ASIAFCO provided technical assistance focused on:</p> <ul style="list-style-type: none"> - the preparation, centralization and diffusion of all promotional documents of the forum - the preparation of a meeting on industrial partnership - the development of a paper on the economy of the 16 ECOWAS Member States - the centralization of follow-up information and the development of a synthetic record with monitoring sheets by project; 		